The Contribution of Managerial Succession Planning and Project Performance in Rwanda: A Case Study of RDD Project

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Abstract: This research intended to assess the contribution of managerial succession planning on project performance and was carried out in RDDP projects located in Kacyiru sector- Gasabo district with the following objectives; to assess the contribution of professional development on performance of RDD project, to examine the influence of replacement planning on project performance in RDD project and to assess the effect of succession planning on the performance of RDD project. The researcher reviewed literature related to managerial succession planning and project performance, both theoretical and empirical literature was reviewed, a critical review of existing literature was done to find the gap that needs to be filled by the research as well as the conceptual framework showing the relationship between the two variables. The research design used was descriptive and analytical while the population was 85 employees of RDDP project while the sample size was 70 respondents from the total population selected using purposive and simple random sampling techniques. Data collection tools were questionnaires and interviews. The collected was presented using tables and analyzed based on percentages and frequencies. The researcher found out that RDD project carries out managerial succession planning through professional development that is contribution to performance of the project. Therefore there is no doubt that RDD project is performing as a result of managerial succession planning. The researcher concluded that with no doubt project performance is related to managerial succession planning due the benefits that accrue from the project being prepared to replace employees when they go through replacement planning in the project. RDD project is performing as indicated by availability of resources; project reputation, satisfied beneficiaries, project sustainability and committed staff. Managerial succession planning has had an impact on project performance through facilitating attainment of project objectives, if equipped staff with managerial skills, increase in satisfaction of employees, it improves project sustainability. The researcher recommended that the government of the Republic of Rwanda should help projects by providing them with trainings on the benefits of managerial succession planning in projects.

Keywords: Project, Planning, Succession planning, Managerial succession planning & Performance

1. Background to the Study

The failure of project performance has been as a result of poor project management and managerial succession planning. Managers in most projects consciously do not have strong project management skills and poor leadership skills, inadequately-trained managers, lack of skilled labor, also inadequate definitions of talent as a guide in the project performance. The improper managerial succession planning would equally hinder the proper allocation of the project scarce resources, this leads to the failure of project performance. It should also be noted that over time it has been shown that project managerial succession planning and project performance are necessarily directly related (Abdullah, 2009).

Succession planning is not a new phenomenon. Companies have been wrestling with ways to identify, develop, and retain their talent for decades. Today’s projects are facing higher demands in a global market with the retirement of the Baby Boomers and the widening talent gap. The home-grown and paper-based succession planning that companies relied on in the past are no longer meeting the needs of today’s workforce. In order to achieve results, companies need to start with the basics, create a strong process and then invest in the tools and technology to instill a talent development mindset in their organization (Babbie and Morton, 2010).

Succession planning involves a process whereby projects ensure that employees are recruited and developed to fill each key role within the project. Through succession planning process, a project recruits superior employees, develop their knowledge, skills, and abilities, and prepare them for advancement or promotion into ever more challenging roles. Actively pursuing succession planning ensures that employees are constantly developed to fill each needed role. As the project expands, loses key employees, provides promotional opportunities, and increases sales, succession planning guarantees that employees on hand ready and waiting to fill new roles (Tahrawi, 2010).

Succession planning encourages staff development and sends a message to employees that the project is serious about developing people. It may also persuade talented employees to remain with the company rather than looking elsewhere for growth opportunities. Grooming a successor from within the company can save the time and expense of hiring a new leader from outside.

1.1 Problem statement

Even though a number of key issues play important roles in the success or failure of any project’s survival and long-term prosperity, leadership stands as a fundamental factor in this regard. The failure of leaders and seniors managers can be a horrifying incident and lead to major consequences within and outside the project. The
importance of succession planning to a project is one of the key issues (Khalumba, 2012). A project that doesn’t attain its performance as a primary goal should have to rethink. The transition of leadership is a critical point in a project’s existence and many changes come from succession that not only affect the management directions of the project but often will change the ownership of the project and also achieve on performance. Planning for succession has been credited for minimizing the impacts that come from leadership transition in projects. However, in some projects managerial succession planning is not given much consideration and has continued to perform poorly as a result of managerial challenges resulting from poor managerial succession planning. This is resulting from limited understanding on how managerial succession planning contributes to project performance. It is against that background that the researcher intends to carry out this research with reference to RDDP as the case study.

1.2 Objectives of the study

The general objective of this research is to assess the contribution of managerial succession planning on performance of projects in Rwanda and the specific objectives include; i) to assess the contribution of professional development on performance of RDD project, ii) to examine the influence of replacement planning on performance of RDD project and iii) to assess the effect of succession planning on the performance of RDDP project.

1.3 Research questions

The research questions were based on the study objectives and will include the following;

1) What is the contribution of professional development on performance of RDD project?
2) What is the influence of replacement planning on project performance in RDD project?
3) What is the effect of succession planning on the performance of RDDP project?

2. The Conceptual Framework

![Conceptual Framework Diagram]

Primary Source: Researcher (2018)

According to the above conceptual framework, managerial succession planning through professional development, replacement planning and succession planning leads to improvements in project performance indicated by increased project sustainability, attainment of objectives, beneficiary satisfaction and timely attainment of goals.

3. Research Design and Methodology

3.1 Research design

A research design is a systematic plan to study a scientific problem. The design of a study defines the study type (descriptive, co relational, semi-experimental, experimental, review, meta-analytic) and sub-type, research question, hypotheses, independent and dependent variables, experimental design, and, if applicable, data collection methods and a statistical analysis plan. In designing the research, the researcher considered both descriptive and analytical research designs. The researcher did this in order to describe and analyze issues related to managerial succession planning and performance of projects. The research was based on numerical and non-numerical data.

3.2 Population of the study and the sample size.

A population study was 70 employees of RDDP project and the sample size was the total population which is 70 employees. The researcher also opted using the data collection instruments as follows;

Questionnaire, Documentary review, interview guide for senior managers at RDDP project.

3.3 Data analysis

Data analysis is the process of developing answers to questions through the examination and interpretation of...
data. The basic steps in the analytic process consist of identifying issues, determining the availability of suitable data, deciding on which methods are appropriate for answering the questions of interest, applying the methods and evaluating, summarizing and communicating the results. The collected data was presented using tables and figures while interpretation and analysis was done based on percentages and frequencies of respondents’ views.

4. Data Presentation, Analysis and Interpretation

The researcher presented data using tables and figures while for analysis and interpretation frequencies and percentages of respondents’ views were used.

4.1 Presentation of the findings

<table>
<thead>
<tr>
<th>Level of education</th>
<th>Frequency</th>
<th>percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certificate</td>
<td>7</td>
<td>10</td>
</tr>
<tr>
<td>Diploma</td>
<td>22</td>
<td>32</td>
</tr>
<tr>
<td>Bachelors degree</td>
<td>35</td>
<td>49</td>
</tr>
<tr>
<td>Masters degree and above</td>
<td>6</td>
<td>9</td>
</tr>
<tr>
<td>Total</td>
<td>70</td>
<td>100</td>
</tr>
</tbody>
</table>

Source: Primary data, 2018

According to table 2, respondents interviewed were considered because they are important for decision making since they were from knowledgeable people.

Source: Primary data, 2018

According to figure 2, respondents contacted were more reliable since they were out of understanding and experience.

4.2 The contribution of professional development on performance of RDD project

In this section, the researcher presented, analyzed and interpreted the views of respondents in relation to the contribution of professional planning on project performance in RDDP project in order to permit making of relevant conclusions.

Table 1: Respondents views on whether professional development planning is implemented in RDDP project

<table>
<thead>
<tr>
<th>Respondents’ views</th>
<th>Frequency</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional development planning is done</td>
<td>58</td>
<td>83</td>
</tr>
<tr>
<td>Not sure</td>
<td>12</td>
<td>17</td>
</tr>
<tr>
<td>Total</td>
<td>70</td>
<td>100</td>
</tr>
</tbody>
</table>

Source: Primary data, 2018

According to table 3, respondents contacted revealed that professional development planning is done in RDDP. Therefore there is no doubt that RDDP project is successful as a result of managerial succession planning.

Figure 1: Length of time respondents have worked with the project

Source: Primary data, 2018

According to figure 3, respondents interviewed were considered because they are important for decision making since they were from knowledgeable people.
According to figure 3, respondents contacted revealed that the contents of managerial succession planning in RDDP project are preparing future project leaders. This made the researcher come to the understanding that the contents of managerial succession planning in projects are all geared towards ensuring that an environment conducive for the performance of the project are in place. Therefore managerial succession planning and project performance are related.

Table 2: Views on whether professional development planning is relevant in project performance

<table>
<thead>
<tr>
<th>Respondents' views</th>
<th>Frequency</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional development planning is relevant</td>
<td>61</td>
<td>87</td>
</tr>
<tr>
<td>Professional development planning is not</td>
<td>2</td>
<td>3</td>
</tr>
</tbody>
</table>

According to table 4, respondents contacted revealed that professional development planning is relevant in the success of projects and the organization is in position to withstand all managerial challenges that may occur and any given time (47%). While 33% of respondents said managerial succession planning helps the project to equip their leaders with the required skills to run the project performance fully and smoothly. 22% of respondents said the project has achieved most of its objectives as a result of the skills that employees possess and 18% of respondents said managerial succession planning in projects has contributed to project performance by setting things in order and on truck.
According to figure 4, respondents contacted revealed that expectations of the project from managerial succession planning has been met (87%) while 2% of respondents said expectations have not been met and 5% said they were not sure whether expectations have not been met. This led the researcher to the understanding that RDDP project group has been able to meet its expectations from managerial succession planning as a result through attainment of the benefits that justify the cost of implementing the strategy.

Table 3: respondent’s description of managerial succession planning in RDDP project

<table>
<thead>
<tr>
<th>Respondents’ views</th>
<th>Frequency</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Very satisfied.</td>
<td>46</td>
<td>66</td>
</tr>
<tr>
<td>Satisfied.</td>
<td>12</td>
<td>17</td>
</tr>
<tr>
<td>Neither satisfied nor dissatisfied.</td>
<td>12</td>
<td>17</td>
</tr>
<tr>
<td>Total</td>
<td>70</td>
<td>100</td>
</tr>
</tbody>
</table>

Source: Primary data, 2018

According to table 5, respondents contacted revealed that they were very satisfied with managerial succession planning in the project (66%) while 17% of respondents said they were satisfied and 17% said they were neither satisfied nor dissatisfied. None of the contacted respondents said they were neither dissatisfied nor very dissatisfied. This led the researcher to the understanding that respondents were satisfied with managerial succession planning because of the benefits it has had on the project. The practice of managerial succession planning helped the project to attain most of its set objectives.

4.3 The influence of replacement planning on project performance in RDD project

In this section, the researcher presented, analyzed and interpreted the views of respondents in relation to the influence of replacement planning on project performance so that necessary and relevant conclusions can be made.

Source: Primary data, 2018

According to figure 5, respondents contacted revealed that RDDP project is performing; this led the researcher to the understanding that the project is performing considering the majority of respondents. The performance of the project was attributed to managerial succession planning carried out in the project. When respondents were asked to give reasons for their answers, they said the project had skilled employees and this confirms that the project activities move smoothly and 7% said the project has managed to satisfy its beneficiaries. This led the researcher to the understanding that with no doubt project performance is related to managerial succession planning. This was facilitated by replacement planning preparedness of the project.

Table 4.4: Determinants of replacement planning in RDDP project

<table>
<thead>
<tr>
<th>Determinants</th>
<th>Frequency</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management skills</td>
<td>12</td>
<td>17</td>
</tr>
<tr>
<td>Availability of capital</td>
<td>20</td>
<td>29</td>
</tr>
<tr>
<td>Nature of beneficiaries</td>
<td>16</td>
<td>23</td>
</tr>
<tr>
<td>Working environment</td>
<td>14</td>
<td>20</td>
</tr>
<tr>
<td>Working partners</td>
<td>8</td>
<td>11</td>
</tr>
<tr>
<td>Total</td>
<td>70</td>
<td>100</td>
</tr>
</tbody>
</table>

Source: Primary data, 2018

According to table 7, respondents revealed that the factors for replacement planning are management skills and according to the researcher this means that the project is performing due the existing replacement planning that is a result of proper planning within the project including managerial succession planning.
According to figure 6, respondent’s contacted rated replacement planning of RDDP project is very good and this made the researcher confirm that RDDP project is successful due to proper policies implemented including managerial succession planning through replacement planning. Therefore this led the researcher top the understanding that replacement planning puts the project in a situation that best helps the project to perform.

Table 5: Indicators of performance in RDDP project

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Frequency</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Committed staff</td>
<td>12</td>
<td>17</td>
</tr>
<tr>
<td>Availability of resources</td>
<td>20</td>
<td>29</td>
</tr>
<tr>
<td>Project reputation</td>
<td>16</td>
<td>23</td>
</tr>
<tr>
<td>Satisfied beneficiaries</td>
<td>14</td>
<td>20</td>
</tr>
<tr>
<td>Sustainability</td>
<td>8</td>
<td>11</td>
</tr>
<tr>
<td>Total</td>
<td>70</td>
<td>100</td>
</tr>
</tbody>
</table>

According to table 7, respondents revealed that the indicators of performance in RDDP project are availability of resources and this led the researcher to the understanding that the project performance is evidenced through factors like committed staff and project sustainability that are all a result of managerial succession planning.

4.3 Effect of succession planning on the performance of RDDP project

This section presents analyses and interprets the views of respondents in relation to managerial succession planning and project performance. This is done to facilitate the making of necessary and relevant conclusions.
planning through facilitating attainment of project and this led the researcher to the understanding that managerial succession planning has been instrumental in success of RDDP project performance.

Table 6: Respondents’ views on the relationship between managerial succession planning and project performance

<table>
<thead>
<tr>
<th>Respondents’ views</th>
<th>Frequency</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Managerial succession planning and project performance are related</td>
<td>49</td>
<td>70</td>
</tr>
<tr>
<td>Managerial succession planning and project performance are not related</td>
<td>8</td>
<td>11</td>
</tr>
<tr>
<td>Not sure</td>
<td>13</td>
<td>19</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>70</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>

Source: Primary data, 2018

According to table 8, respondents contacted revealed that managerial succession planning and project performance and this led the researcher to the understanding managerial succession planning and project performance are related because of the benefits that accrue from the practice for example streaming activities due to the proper planning of managerial skills.

5. Summary of the Findings, Conclusion and Recommendations

5.1 Summary of the findings

This part presents the summary of the research findings in view of the objectives of the research.

5.1.1 The contribution of professional development on performance of RDDP project

The researcher found out that RDDP project carries out managerial succession planning through professional development that is contribution to performance of the project. Therefore there is no doubt that RDDP project is performing as a result of managerial succession planning.

5.1.2 The influence of replacement planning on project performance in RDDP project

The researcher found out that with no doubt project performance is related to managerial succession planning due the benefits that accrue from the project being prepared to replace employees when they go through replacement planning in the project.

5.1.3 Effect of succession planning on the performance of RDDP project

The researcher found out that managerial succession planning has been instrumental in success of RDDP project, managerial succession planning and project performance are related because of the benefits that accrue from the practice for example streaming activities due to the proper planning of managerial skills and that respondents appreciate the contribution of managerial succession planning in success of sustainable heath enterprise.

5.2 Conclusion of the study

The researcher concluded that RDDP project carries out managerial succession planning that has contributed to the success of the project through preparing future project leaders, and through professional development that is contribution to performance of the project. Therefore there is no doubt that RDDP project is performing as a result of managerial succession planning.

References


