International Journal of Science and Research (IJSR) ISSN: 2319-7064 SJIF (2022): 7.942

Emotional Intelligence: How it Impacts on Environmentally Responsible Behavior of Tourists

Trupti Patole¹, Dr. Swati Sharma², Dr. Kshitiz Sharma³

¹Research Scholar, Amity University, Noida Email id: *truptipatole1[at]gmail.com* Contact No: 7666333266

²Assistant Professor, Amity University, Noida Email id: *ssharma3[at]amity. edu* Contact Number: 9899598629

³Professor, ABBS School of Management, Bengaluru Email Id: *drkshitizsharma[at]gmail.com* Contact No: 9743368949

Under Sub - theme: Sustainable Tourism Model: Responsible Behaviour

Abstract: The purpose of this article is to find out the impact of emotional intelligence on the environmentally responsible behavior of tourists. The findings of this article will focus on whether emotional intelligence impacts the responsible behavior of tourists. Whether emotionally intelligent tourists carry the appropriate or responsible behavior. To find out the impact we have referred to various articles. Emotional intelligence is a physical and mental trait of human beings and it is important in handling interpersonal relationships, and an improved version of a sense of responsibility. This article will examine how and to what extent emotional intelligence can impact the responsible behavior of tourists when they visit tourist destinations. A tourist is a carrier of cultural values and social etiquette and whenever they visit, they express these values and etiquettes to the locals. The article will find out how emotional intelligence helps in being responsible at the destination. Tourism and tourists are two sides of a coin. The tourism sector is customer customer - centric sector and tourists explore tourism for enjoyment, education, pleasure, business, and experience new cultures while being responsible for preserving the environment, and culture. Emotional intelligence plays an important role in understanding this responsibility and implementing it appropriately while exploring tourism destinations.

Keywords: Emotional Intelligence, Environmentally Responsible Behavior (REB) Sustainable Tourism, Tourism and Hospitality Industry

1. Introduction

Since the last few decades, there has been an awareness of green earth, green environment, green practices, decreasing carbon footprints, and Recycling, Reuse, and Reduce. The (Fenitra, Sedera, & al, 2022). Environmentally responsible behavior is voluntary conduct that is considered beyond the employees' formal job description. The employees also will volunteer to give suggestions to improve the environment. Another definition of environmentally responsible behavior can be a person who adopts an attitude and behavior aiming to mitigate any adverse effect on the natural environment. (Paço& Laurett, 2018). Sustainability in tourism, the role of public authority as an example of responsible tourism, and how responsible tourism influences vacation spot selection. The positive effects of the researched predictors on tourists' responsible behavior are highlighted by this research's findings. Responsible tourism has a favorable effect on destination choice. (According to Zogli and Imed (2018). Many people mistakenly believe that tourists are the source of problems rather than potential solutions when it comes to responsible tourism. While on vacation, they are also often said to have disregarded duty. Focusing on what tourists do, this thesis seeks to identify the factors that encourage or discourage responsible behavior while on vacation and draws comparisons between responsible activities taken while away from home and those taken at home. Also covered is the best way to get people to talk about being responsible tourists. Due to the complexity and number of factors, a fluid methodology was needed, one that was both structured enough to permit comparison and flexible enough to accommodate the unexpected. (According to Stanford, 2006). Mbaye Fall Diallo wrote an article about how social involvement influences responsible tourism.

Responsible public management of tourism, participation in responsible tourism, and tourism's ecological emphasis all play a mediating role. "Through the use of structural equation modeling, the research hypotheses are examined. Social interaction has a direct positive effect on responsible behavior among travelers, according to the research. The relationship between social engagement and responsible tourist behavior can be mediated by involvement in responsible tourism and satisfaction with the responsible public management of tourism. Neither the mediation nor the direct effects of an ecological perspective on responsible tourism behavior are particularly noteworthy, In 2014, Clare.

2. Research Methodology

To complete this research article authors have Referred to the secondary data, various research journals, books, websites, etc.

Volume 13 Issue 2, February 2024
Fully Refereed | Open Access | Double Blind Peer Reviewed Journal
www.ijsr.net

Paper ID: SR24207071155 DOI: https://dx.doi.org/10.21275/SR24207071155

International Journal of Science and Research (IJSR) ISSN: 2319-7064

SJIF (2022): 7.942

Tourist's responsible behavior:

According to the authors of this article, there is a positive correlation between tourists' intentions to behave responsibly towards the environment and their attitudes towards and subjective norms regarding such behavior, as well as between tourists' perceptions of their behavioral control and their intentions to act responsibly towards the environment. In 2019, Chang Wang made the following study. "Soloman" from 1960 People engage in consumer behavior when they seek to meet their needs and wants through the selection, acquisition, utilization, and eventual disposal of goods, services, ideas, and experiences. (The work of John Swarbrooke, 2008).

Our main points revolve around the most important ideas, outside factors, and ideal settings for study in modern tourism CB. From 2000 to 2012, three prominent tourist publications produced CB material, which we analyzed via a narrative review. We take a look at how ideas like decision making, values, motives, self - concept and personality, expectancies, attitudes, perceptions, happiness, trust, and loyalty have evolved and where the field could go from here. Afterward, we take a look at how technology, Generation Y, and the growing awareness of ethical consumption have affected tourist conduct. Group and collaborative decision making, under - researched sectors, cross - cultural challenges in emerging markets, emotions, and consumer misbehavior are five study contexts that we highlight and explore as key prospects for future scholarship. In 2014, Scott A. Cohen says. . .

Responsible environmental behavior on the part of tourists is essential to the long - term success of sustainable tourism management initiatives. Therefore, a significant practical issue in sustainable tourism management is how to encourage and support eco - conscious actions among visitors. Environmentally responsible behavior (ERB) studies have not gotten nearly enough attention compared to those on responsible behavior in general. The idea of researching tourists' actions in tourism settings to protect the environment did not emerge in the tourism management area until relatively recently, within the last decade, and has since garnered increasing interest. In a 2018 study, HongLiang, Jun. and Lei.

Definition of Responsible Behavior:

When discussing public policy and issues about children and families, the idea of responsibility is central. It is often believed that parents are responsible for their children's welfare, yet it is also common to blame and penalize youth for "irresponsible" or antisocial actions. Viewed through the eyes of children, the piece dissects the idea of responsibility. Results are based on a pilot study that included 29 kids from the East Midlands region of England, whose ages ranged from nine to ten. According to in - depth interviews, kids are expected to take on a lot of household tasks, and their presence is seen as a "normal" and unavoidable aspect of life. In addition, kids said that honesty and fairness were the cornerstones of "being responsible" and that responsibility played an important role in their moral universes. In 2006, Elizabeth Such.

Definition of CSR (Corporate Social responsibility):

Company social responsibility (CSR) is defined as "a concept whereby companies integrate social and environmental concerns in their business operations and their interaction with their stakeholders voluntarily" (Commission of the European Communities, 2001b, p.6), as stated in the July 2001 Green Paper of the European Commission. With this in mind, the Italian government, particularly the Ministry of Welfare, established a program in 2002 known as CSR - SC (social commitment) to encourage the proactive social role of Italian businesses, particularly SMEs, and to promote their involvement in the community. Bocconi University is the initiative's technical partner, which is the Italian Ministry of Welfare. Presenting the key findings of the CSR - SC research project developed by Bocconi University is the objective of this contribution. As previously stated by Tencati (2004).

Data study utilizing structural equation modeling revealed that place attachment is negatively correlated with ambivalent feelings and that both destination involvement and place attachment significantly influence responsible tourism behaviors. In addition, it was found that ambiguous emotions influenced the link between location attachment and responsible tourist actions. Lastly, these data were used to present well - considered implications for the development of sustainable tourism.

Examine the effects of public power as role models, social involvement, and sustainable tourism on destination choice and responsible tourism. The hypothesis was examined through the use of structural equation modeling with AMOS and 544 surveys that were filled out. The factors under consideration positively affect travelers' responsible behavior, according to the results. Concerns about sustainable tourism are the only ones that aren't having much of an impact on responsible behaviour. Tourists' destination choice is positively affected by their responsible behavior unless that is not the case. (Zgolli, Samar, 2018). This study employs confirmatory factor analysis to develop, from the replies of tourists to three well - known Indian tourist spots—Goa, Munnar, and Manali—a second - order evaluation tool for ecotourism practices. In addition, we checked for invariance, factorial validity, and nomological validity. The results showed that STB (Sustainable Tourist Behaviour) is a reflecting component of the second order that includes culturally and economically beneficial actions, environmentally conscious actions that are distinctive to a place, and behaviors that are socially conscious and environmentally learning. Sustainable tourism behavior (STB) contributes significantly to the production of one - of - a - kind experiences and visitor enjoyment, even if environmental engagement considerably enhances STB. (Chandran, Arun, 2021).

Emotional Intelligence and Responsible Behaviour:

This study looks at the relationship between travelers' environmental responsibility behavior (ERB) and their emotional intelligence (EI). Additionally, this study suggests a more frugal scale for calculating emotional intelligence. Four aspects were identified on the 16 - item (rather than the 33 - item) EI scale that was obtained from the examination of 395 responses. The results show the relationship between the EI and ERB characteristics. Perceiving one's own

Volume 13 Issue 2, February 2024 Fully Refereed | Open Access | Double Blind Peer Reviewed Journal www.ijsr.net

International Journal of Science and Research (IJSR) ISSN: 2319-7064 SJIF (2022): 7.942

emotions favorably affects financial action in addition to physical, persuasive, and civil behavior, even when perceiving emotions in other people only favorably enhances civil and persuasive action. The ERB and other EI parameters of tourists show different effects. Our results build on prior research by offering a concise EI scale and investigating the relationships between travelers' EI and ERB. Ahmad I. Hossain.

Emotional Intelligence:

The poorly defined concept of "emotional intelligence" (EQ) is attempted to be characterized through the use of competency - based and personality factor assessments. An exploratory study was conducted to assess the conceptual validity, predictive validity, and reliability of three scales. There was encouraging evidence of the validity and reliability of an EQ test based on sixteen relevant competencies. Two other competency - based measures, managerial intelligence (MQ) and intellectual intelligence (IQ), were also shown to be significant in the results, as they both predicted promotion within the company. Nonetheless, when combined, the three scales exhibit an even greater degree of validity. For the most part, the results back up the claim that "performance analysis" is a superior tool for gauging EQ traits than "classic paper and pencil tests." In the year 2000, Victor Dulewicz.

Emotional intelligence is the ability to recognize, name, label, analyze, and control one's own emotions as well as those of others to foster growth. There are four main ways of looking at it: perceiving, understanding, managing, and using emotions as a tool for thinking. Both the Multifactor Emotional Intelligence scale and the Mayer - Salovey -Caurso Emotional Intelligence Test are batteries that the authors have developed to assess emotional intelligence. These batteries are organizedper the four - branch model. Methods for measuring the increasingly common variation in emotional intelligence, such as self - report inventories and observer rating scales, are also highlighted. This is according to Salovey (2003). Having high emotional intelligence is said to help with things like being able to recognize and articulate one's own and other people's emotions, managing one's own and other people's emotions well, and drawing on one's emotions to guide one's decision - making, strategy development, and goal attainment. First, we will review the previous talk about the benefits of adaptive and maladaptive emotions". After that, we take a look at the literature on intelligence, particularly social intelligence, to see how emotions factor into traditional conceptions of intelligence.

Emotional intelligence and social skills:

Next, a framework is presented that incorporates the study of skills related to emotions. The components of emotional intelligence are subsequently discussed. Finally, the paper suggests areas for further research and discusses the role of emotional intelligence in mental health. (Salovey, Peter, 1990). The ideal way to define emotional intelligence is up for debate, however, most definitions start with the following, as stated by Mayer et al. (2000, p.396): "The capacity to recognize and communicate emotion, integrate emotion into cognition, comprehend and rationalize emotion, and control emotion in oneself and others." If

"intelligence" is defined as the ability to solve problems, reason abstractly, and process information, then emotional intelligence (EI) is a subset of intelligence that involves solving problems by reasoning and processing emotional information. (Scherniss, 2016). The ups and downs of social relationships are something that we all feel. Happiness, according to Fitness, is dependent on factors other than emotional intelligence. John D. Mayer has persisted in his pursuit of emotional intelligence, which he co - developed with Peter Salovey in the early 1990s. Emotional intelligence applied: mastering one's emotions for the sake of one's success, wisdom, and health. In this article, he examines the possible positive effects of emotional intelligence on human health. The inability to control one's emotions, he argues, can lead to bad financial judgments. (Ciarocchi, Joseph, 2006). Sustainable tourism discussions, the idea goes, must perpetually revolve around the tourist. The findings are based on a latent class analysis that the researchers conducted using the tourist's concept of "sustainable intelligence." Three groups were found to exhibit different levels of commitment, attitude, knowledge, and action concerning sustainability; these characteristics are measures of "sustainable intelligence." Information was supplied by 1, 188 people who had spent a minimum of one night in Western Costa del Sol (Spain), a well - known beach resort that is presently experiencing a revival, to compile the results. Three types of tourists were identified: the contemplative, the carefree, and the environmentally conscious traveler. (Yaiza López - Sánchez, 2016). Destinations for nature - based tourism, which aim for both environmental responsibility and commercial sustainability, are vulnerable to the effects of climate change on the environmental elements of their tourism offerings. To fulfill their dual responsibilities, destination marketers and resource managers must both give visitors excellent experiences and encourage ecologically conscious behavior while they are at these locations. This study demonstrates the significance of visitor experiences and attitudes about climate change in influencing the environmentally conscious behavior of travelers taking vacations in Jeju Island, South Korea's nature - based tourism hotspots.211 Korean and 204 Chinese visitors indicated that they were the island's most frequent visitors when they answered the survey. (Ju Hyoung Han, 2016).

3. Conclusion

Responsible and ethical travelers see tourism as having the potential to foster unfair relationships, prefer autonomous travel, and are aware of how the sector functions. They exhibit empathy for the values of fair trade, which place a strong focus on collaboration and partnership. In addition to actively participating in the distribution of the financial gains from their vacations, they also wish to leave a lasting impression on the communities they visit. Travelers who are ethical and responsible strongly believe that they can personally bring about change. They do this not only by imparting their wisdom and experiences to friends and family but also by modeling ethical and responsible behavior for others. Additionally, tourists who are ethical and responsible exhibit a variety of deeply held values, such as the need to share the economic benefits of tourism, the importance of treating the environment and other people

Volume 13 Issue 2, February 2024
Fully Refereed | Open Access | Double Blind Peer Reviewed Journal
www.ijsr.net

International Journal of Science and Research (IJSR) ISSN: 2319-7064 SJIF (2022): 7.942

with respect, and a concern for making sure their vacation choices align with the principles of social justice, equity, and fairness. Travelers' environmentally conscious conduct is greatly influenced by their perceived worth and cognitive image. Tourists' ecologically conscious actions are mediated by two factors: their cognitive image and their emotional image. The one is mediated by destination social responsibility, while the second is through perceived value.

References

- [1] Arun Chandran, S. M. (2021, April 23). Sustainable tourist behavior: Developing a second order scale based on three destinations. *International Journal of Tourism Research*, 23 (6), 984 1005. doi: https://doi.org/10.1002/jtr.2458
- [2] C Cherniss, C. R. (2016). Emotional Intelligence. Elsevier, 1 - 8. Retrieved from http://emotrab.ufba. br/wp - content/uploads/2019/07/Cherniss - C -Emotional - Intelligence. pdf
- [3] Chang Wang, J. Z. (2019). The impact of behavioral reference on tourists' responsible environmental behaviors. *Science of The Total Environment*, 694, 133698.
- [4] Clare, W. (2014). Responsible and Ethical Tourist Behaviour. New York.
- [5] Elizabeth Such, R. W. (2006). Being responsible and responsible beings: children's understanding of responsibility.231 242. doi: https://doi.org/10.1002/chi.795
- [6] Fenitra, R. M., Sedera, R. M., & al, A. A. (2022, June). Environmentally responsible behavior and Knowledge Belief Norm in the tourism context: The moderating role of types of destinations. (S. Direct, Ed.) *Science Direct: International Journal of Geoheritage and Parks*, 10 (2), 273 288. doi: https://doi.org/10.1016/j. ijgeop.2022.05.001
- [7] HongLiang, Q., Jun, F., & Lei, Z. (2018). Development of the academic study of tourists' environmentally responsible behavior: a literature review. *Tourism Tribune*, 38 (11), 122 138.
- [8] John Swarbrooke, S. H. (2007). *Consumer Behaviour in Tourism*. Burlington MA, USA: Elsevier Ltd.
- [9] Joseph Ciarocchi, J. P. (2006). *Emotional Intelligence in Everyday Life*. New York, Hove, East Sussex: Psychology Press, Taylor and Francis Group.
- [10] Ju Hyoung Han, M. J. (2016). Tourists' Environmentally Responsible Behavior in Response to Climate Change and Tourist Experiences in Nature Based Tourism. *Sustainability*, 8 (7), 644.
- [11] Muhammad I. Hossain, A. J. (n. d.). Emotional intelligence: how it influences tourists' environmentally responsible behavior. **Tourism** Recreation Research. doi: https: //doi. org/10.1080/02508281.2022.2122342
- [12] Paço, A. d., & Laurett, R. (2018, October 26). Environmental Behaviour and Sustainable Development. (Springer, Ed.) *Encyclopedia of Sustainability in Higher Education*, 1 6. doi: https://doi.org/10.1007/978 3 319 63951 2_14 1
- [13] Peter Salovey, J. D. (1990). Emotional intelligence. *Imagination, cognition and personality*, 9 (3), 185 211. Retrieved 2023

- [14] Salovey, P. M. (2003). Measuring emotional intelligence as a set of abilities with the Mayer -Salovey - Caruso Emotional Intelligence Test. *American Psychological Association*,, 251 - 265. doi: https://doi.org/10.1037/10612 - 016
- [15] Samar Zgolli, I. Z. (2018). The responsible behavior of tourists: The role of personnel factors and public power and effect on the choice of destination. *Arab Economic and Business Journal*, *13* (2), 168 178. doi: DOI: 10.1016/j. aebj.2018.09.004
- [16] Scott A. Cohen, G. P. (2014). Consumer behavior in tourism: Concepts, influences, and opportunities. *Current Issues in Tourism*, 872 909.
- [17] Stanford, D. (2006). Responsible Tourism, Responsible Tourists: What Makes a Responsible Tourist in New Zealand? Retrieved from https://researcharchive.vuw.ac.nz/handle/10063/367: https://researcharchive.vuw.ac.nz/handle/10063/367
- [18] Tencati, A. P. (2004). New Tools to Foster Corporate Socially Responsible Behavior. *Journal of Business Ethics*, 53, 173 190. doi: https://doi.org/10.1023/B: BUSI.0000039407.37497.44
- [19] Victor Dulewicz, M. H. (2000). Emotional intelligence — A review and evaluation study. *Journal of Managerial Psychology*, 15 (4), 341 - 372. doi: https://doi.org/10.1108/02683940010330993
- [20] Yaiza López Sánchez, J. I. F. (2016). In search of the pro sustainable tourist: A segmentation based on the tourist "sustainable intelligence". *Tourism Management Perspectives*, 59 71. doi: https://doi.org/10.1016/j. tmp.2015.12.003
- [21] Zogli, S., & Imed, Z. (2018). The responsible behavior of tourists: The role of personnel factors and public power and effect on the choice of destination. *Arab Economic and Business Journal*, 13, 168 178.

Volume 13 Issue 2, February 2024
Fully Refereed | Open Access | Double Blind Peer Reviewed Journal
www.ijsr.net