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The Data - Driven Advantage - Crafting an Effective Enterprise Data Strategy for Financial Institutions

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Abstract: The whitepaper explores the data governance aspects in the financial sector. The core purpose is to craft a robust enterprise data strategy for financial institutions implementing modern technologies and generative AI to address key industry areas such as open data, digitization of money, and fraud prevention. Data utilization for business advantage is explored through leveraging data analytics for actionable insights, enhancing risk management capabilities, and addressing data security and compliance standards set by regulations like GDPR, CCPA, 23 NYCRR 500 Cybersecurity, GLBA, PIPA, and PSD2. The key points for developing a data - driven culture served as a guide for financial organizations seeking to leverage data effectively to drive innovation.

Keywords: Data Governance, Financial Institutions, Generative AI, Modern Technologies, Data Security, Data Quality, Data Integrity, Enterprise Data Strategy

1. Introduction

The Data Governance Market is projected to experience growth with an estimated size of USD 1.76 billion in 2021 and is expected to reach USD 4.51 billion by 2026.

This growth represents an annual growth rate of CAGR 19.72% during the forecast period from 2021 to 2026 ^[1]. It is evident from the data that the increase in the adoption of data governance is driving the market expansion.

This whitepaper aims to explore the data - driven advantages by focusing on crafting a robust enterprise data strategy for financial institutions. The purpose is to provide actionable insights and guidance for leveraging data effectively to drive business growth using data governance.

Through the exploration of strategies, the whitepaper seeks to empower banks and financial organizations to fully utilize their data assets and navigate the complexities of the modern data - driven environment.

Strategic Foundations

The current data landscape includes diverse technologies and tools that enable organizations to harness the power of data for decision - making and innovation. From traditional relational databases to modern big data and cloud technologies, data infrastructure has evolved to store, process, and analyse vast amounts of data efficiently.

Artificial Intelligence is shifting market trends and reshaping the data landscape for banks. Key areas such as data democratization, monetization, embedded finance, sustainability efforts, and fraud prevention are expected to have a significant impact in coming years.

To explore the complex data landscape, organizations must set strategic data goals that meet the demands of the data driven world:



Figure 1: Strategic Data Goals

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- **Goal 1:** Embrace modern big data and cloud technologies to ensure scalable processing capabilities.
- **Goal 2**: Implement efficient ETL workflows to integrate data and enhance agility.
- **Goal 3:** Empowering decision making extends to using cutting edge data visualization tools such as Tableau, Power BI, and D3. js to interpret complex financial data.
- **Goal 4:** Implement data science tools to drive predictive and prescriptive analytics.
- **Goal 5:** Maintain regulatory compliance and uphold trust and integrity in data management practices.
- **Goal 6:** Develop a culture inclusive of data literacy, collaboration, and continuous improvement within the organizations to achieve business excellence.

Core Elements of Data Strategy

The core elements of data strategy revolve around ensuring data governance, quality, and integrity, here's how these elements interest to form a unified approach:



Figure 2: Core Elements

Data governance establishes policies, procedures, and standards for data management across organizations. In data governance, the ownership and accountability for data assets are assigned to specific roles or departments within the organization. Data stewards are responsible for ensuring **data quality** and **data integrity** within their domains.

Data quality refers to the level of accuracy and completeness to ensure that the data is reliable and usable for decision making. According to IBM, data quality issues cost the US economy an estimated \$3.1 trillion per year which highlights the impact of poor data quality on businesses and economies [1].

Data science is not just about the volume of data but also about the validity. Undertaking data profiling exercises can explore hidden inaccuracies, duplications, and inconsistencies which provides a baseline to benchmark future improvements.

In the financial industry, standardizing data quality is crucial. Establishing a thorough understanding of data governance standards can help in maintaining high - quality data. For example, ISO 27001 [2] is an international standard which provides a framework for organizations to establish, implement, and maintain an *Information Security Management System (ISMS)*.

ISO 27001 promotes data integrity by implementing controls to ensure the accuracy and reliability of data throughout its lifestyle. It also aligns with regulatory compliance and authentication to prevent unauthorized data modifications or tampering, thus preserving data quality and integrity.

Data Utilization with Business Advantage

Leveraging Data Analytics for actionable insights

Data utilization has emerged as a key driver for gaining a competitive advantage edge and achieving business advantage. Data analytics in the financial industry is a transformative force which empowers businesses with actionable insights and drives strategic growth.

One of the key areas where data analytics excels is in providing an understanding of historical trends and patterns through descriptive analytics. This foundational step allows businesses to answer crucial questions about past performance. Through the analysis of traditional indicators such as *return on investment (ROI)* and summarizing data in meaningful ways, financial institutions can gain valuable insights into their operational efficiency and customer behaviour.

Furthermore, data analytics in finance enhances risk management capabilities which enables finance teams to detect frauds, scrutinize vital metrics, and gain a clear view of *key performance indicators (KPIs)*. Thus, the finance data analyst can harness the power of data analytics for business advantage.

Data Security and Compliance Standards

An article by Hitachi Systems Security explores the data security regulations and compliance for the financial services industry. It is explored that while the EU's General Data Protection Regulation (GDPR) and California Consumer Privacy Act (CCPA) of the US revolve around data security regulations, there are additional regulations that might support it for the financial industry:

- 23 NYCRR 500 Cybersecurity: This is mandated by the New York State Department of Financial Services (NYDFS) [3], and this regulation requires financial institutions in New York to implement robust cybersecurity programs to protect consumer data.
- Gramm Leach Bliley Act (GLBA): This is enforced by the Federal Trade Commission (FTC) which ensures to communicate the data protection measures with security plans [4].
- Japan's Personal Information Protection Act (PIPA): The act was incorporated in the year 2017 in Japan [5]. PIPA focuses on personal data protection by including personal identifier codes and data regulations.
- **Payment Services Directive (PSD2):** An EU directive emphasizing data transparency and customer rights during end to end payments, requiring 2 factor authentication and network security measures [6].

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2. Execution and Culture

Data Strategy Implementation

Amazon Web Services defines data strategy as a comprehensive plan which outlines how the organization manages its information assets including technology, processes, people and rules [7].

A data management strategy is a 'roadmap' which is used by financial institutions to ensure that all the activities are possible and easy to govern. Here are five steps to implementing an effective data management strategy:

- 1) **Business Objective Identification:** Start by aligning your data strategy with your organization's overall goals.
- 2) Create Strong Data Processes: Develop processes for collecting, preparing, storing, and distributing data.
- 3) **Find the Right Technology:** Select the tools and platforms which support your data infrastructure needs.
- 4) Establish Data Governance: Set up policies and procedures for data quality, security, privacy, and transparency.
- 5) **Train and Execute:** Provide training and support for teams to analyse and understand data. Ensure that everyone understands their role in data management strategy.
- 6) For example, REI, America's largest specialty outdoor retailer implemented a data management strategy by using Tableau [8]. The company identified business objectives and established collaborative data processes to implement the right technology.

How to develop a data - driven culture within Financial Institutions

To develop a data - driven culture within financial institutions, Harvard Business Review [9] analyses and urges to follow these key points:

- **Start at the Top:** Begin data culture with top managers setting the expectations.
- **Choose Metrics Wisely:** Leaders should drive desired behaviours by tracking quality and accuracy.
- Break Silos for Data Scientists: Encourage collaboration between data scientists and business leaders.
- Solve Data access Issues: Address basic data access challenges quickly by granting universal access.
- **Provide Training:** Offer specialized training when needed so that employees can apply new skills immediately to real world projects.
- **Quantify Uncertainty:** Encourage teams to evaluate uncertainty in their analysis.

3. Conclusion

Achieving a data - driven advantage requires strategic planning, embracing modern technologies, and fostering a culture of data literacy and collaboration.

Key steps include setting strategic data goals, implementing efficient data workflows, leveraging data analytics for actionable insights, and ensuring data security and compliance. Furthermore, Initiating strategic data planning empowers organizations to fully utilize their data assets, fuel business growth, and maintain competitiveness in today's data - driven environment.

By addressing core elements such as data governance, quality, and integrity, organizations can harness the power of data to drive innovation, make informed decisions, and gain a competitive edge in the financial industry.

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